## WHAT YOU GET

- Dedication and customer focus
- Delivering on commitments
- Enabling teams to succeed
- Resilient, reliable & predictable
- Highly structured
- Creative problem solving, out of the box thinking
- · Passion for technology to delight the users
- Extensive intercultural competence & experience

## OTHER INTERESTS

- Improving my golf skills
- Playing Volleyball
- Skiing the highest and steepest mountains
- Travel the world



## WHAT I AM LOOKING FOR

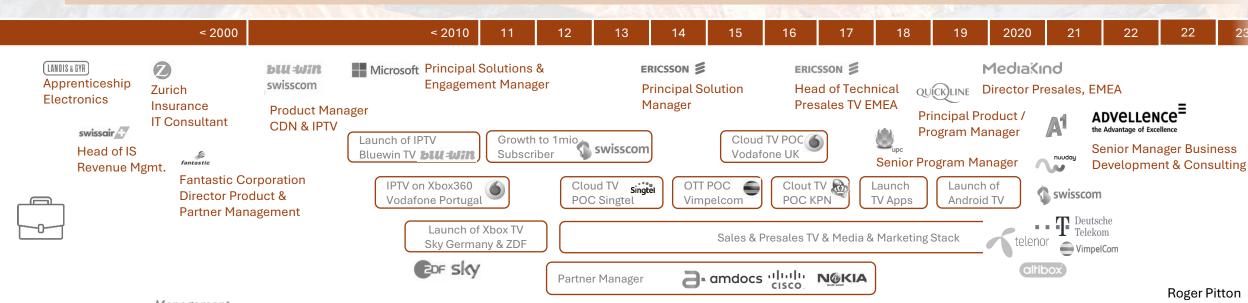
- Sales, Presales, Business Development, Partner Management of complex technology solutions
- Enabling customer and partners to get most value
- TV & Media, Telecommunication industry
- Cloud, IoT technology
- International environment



Skills & Experience: Sales & Pre-Sales - Project & Program Management – Partner & Product Management – Product Owner - Agile

Industry Experience: Telecommunications – Pay TV – Advertising – Service Providers – Software Sales and Delivery - Consulting

Technology: Cloud Technologies - DevOps - ML/AI - Advertising - IPTV / Cable - OTT - Content Delivery - Audio / Video - Set top box - Applications





Management Training Diploma

IT Analytics and Programming

Negotiation Training Harvard Method

Microsoft Services
Sales training





Project Management PMI PMP Certification

Develop Your Sales Knowledge and Skills Roger Pitton E: roger@pitton.tv M: +41 79 104 27 07

