

WHAT YOU GET

- Dedication and customer focus
- Delivering on commitments
- Enabling teams to succeed
- Resilient, reliable & predictable
- Highly structured
- Creative problem solving, out of the box thinking
- Passion for technology to delight the users
- Extensive intercultural competence & experience

OTHER INTERESTS

- Improving my golf skills
- Playing Volleyball
- Skiing the highest and steepest mountains
- Travel the world



WHAT I AM LOOKING FOR

- Sales, Presales, Business Development, Partner Management of complex technology solutions
- Enabling customer and partners to get most value
- TV & Media, Telecommunication industry
- Cloud, IoT technology
- International environment



Skills & Experience : Sales & Pre-Sales - Project & Program Management – Partner & Product Management – Product Owner - Agile

Industry Experience : Telecommunications – Pay TV – Advertising – Service Providers – Software Sales and Delivery - Consulting

Technology : Cloud Technologies – DevOps - ML/AI – Advertising - IPTV / Cable – OTT – Content Delivery – Audio / Video – Set top box – Applications

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Apprenticeship Electronics

Zurich Insurance IT Consultant

Head of IS Revenue Mgmt.

Fantastic Corporation Director Product & Partner Management

Management Training
Diploma IT Analytics and Programming

Product Manager CDN & IPTV

Principal Solutions & Engagement Manager

Principal Solution Manager

Head of Technical Presales TV EMEA

Director Presales, EMEA

Senior Manager Business Development & Consulting

Senior Manager Business Development & Consulting

Senior Program Manager

Launch of IPTV Bluewin TV

Growth to 1mio Subscriber

Cloud TV POC Vodafone UK

Cloud TV POC Singtel

OTT POC Vimpelcom

Cloud TV POC KPN

Launch of Android TV

IPTV on Xbox360 Vodafone Portugal

Cloud TV POC Singtel

OTT POC Vimpelcom

Cloud TV POC KPN

Launch of TV Apps

Launch of Android TV

Launch of Xbox TV Sky Germany & ZDF

Sales & Presales TV & Media & Marketing Stack

Partner Manager

Engagement / Account Customer Success Manager

Project Management PMI PMP Certification

Develop Your Sales Knowledge and Skills

Agile, PMI ACP Certification

Developing Value Proposition training

Microsoft Services Sales training

Negotiation Training Harvard Method

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